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Agenda

• Overview of Ohio Medicaid Basics 2019
• Budget update
• Managed care contract procurement
Guest speakers

Patrick Beatty
Deputy Director – Chief Policy Officer
The Ohio Department of Medicaid

James Tassie
Deputy Director, Managed Care Procurement, Ohio Department of Medicaid
Poll question
Zach Reat
Director, Data Management and Analysis
zreat@hpio.net
Ohio Medicaid Basics 2019

Medicaid pays for healthcare services for about three million Ohioans with low income. Including more than 1.2 million children. Medicaid spending accounts for more than one-third of Ohio’s budget and almost 7% of health expenditures nationally.

This publication provides an overview of Ohio’s Medicaid program, including eligibility, covered services, delivery systems, financing and spending.

Who is eligible for Medicaid coverage? Ohio Medicaid pays for healthcare services for children, adults, pregnant women, parents, children, seniors, and individuals with disabilities, all with incomes below a specific amount (see figure 1 and 2.1). It is important to note that eligibility differs by data.

For most enrollees, the income eligibility limit is set as a percentage of the Federal Poverty Level (FPL) and eligibility is based on household Modified Adjusted Gross Income (MAIGG). Form Medicaid eligibility categories, including Adult, Senior, and Disabled (ATS), different income counting rules and have income thresholds, i.e., assets such as cash, stocks, bank accounts, and property.

To be eligible for Medicaid in Ohio, a person must meet other requirements in addition to income limit. At a minimum, a person must be an Ohio resident, age 19 through 64, without a prior institutional commitment, and have a valid Ohio Medicaid ID.

Figure 1. Ohio Medicaid enrollment trend, 2003-2017

Ohio Medicaid Basics 2017

Introduction

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To be eligible for Medicaid in Ohio, a person must meet other requirements in addition to income limit. At a minimum, a person must be an Ohio resident, age 19 through 64, without a prior institutional commitment, and have a valid Ohio Medicaid ID.

Figure 1. Ohio Medicaid enrollment trend, 2003-2017

Medicaid and the U.S. healthcare system

Ohio Medicaid

Figure 1. Medicaid income eligibility thresholds for MAIGG categories, by FPL, 2017

2017

100% 133% 200% 211% 250% 300% 400%

100%

133% adult

200%

211%

300%

400%

20%

30%

40%

10%

Clinical care

Physical environment

Social and economic environment

Note: Federal poverty levels remain the same throughout the year. Eligibility levels are based on FPL thresholds as of March 2017.

Service: Ohio Department of Medicaid

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Ohio Medicaid provides access to healthcare services for about three million low-income Ohioans. Medicaid represents a significant portion of government spending in Ohio. State policymakers need to balance Medicaid’s critical role in providing access to health care with budgetary and administrative challenges.
Ohio Medicaid Basics 2019

Medicaid pays for healthcare services for about three million Ohioans with low incomes, including more than 1.2 million children. Medicaid spending accounts for more than one-third of Ohio’s budget and almost 17% of health expenditures nationally.

This publication provides an overview of Ohio’s Medicaid program, including eligibility, covered services, delivery systems, financing, and spending.

Who is eligible for Medicaid coverage?
Ohio Medicaid pays for healthcare services for children, older adults, pregnant women, parents, disabled adults, and individuals with disabilities, all with incomes below a specific amount (see Figure 1 and 2). It is important to note that eligibility differs by state.

For most enrollees, the income eligibility limit is set as a percentage of the Federal Poverty Level (FPL). Eligibility is based on household Modified Adjusted Gross Income (MAGI) from Medicaid eligibility categories, including Aging, Blind and Disabled (ABD), low-income couples, and families (e.g., cash, stocks, bank accounts, and property).

To be eligible for Medicaid in Ohio, a person must meet other requirements in addition to income limits. At a minimum, a person must have, or apply for, a Social Security number, be a U.S. citizen or hold Medicaid requirements for people who are not U.S. citizens (e.g., legal permanent residents, refugees, and asylum) and live in Ohio resident.*

Figure 1. Federal poverty level (FPL), by household size, 2019

<table>
<thead>
<tr>
<th>Household Size</th>
<th>100%</th>
<th>138%</th>
<th>150%</th>
<th>200%</th>
<th>211%</th>
<th>250%</th>
<th>400%</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 person</td>
<td>$12,840</td>
<td>$17,356</td>
<td>$21,313</td>
<td>$25,370</td>
<td>$29,326</td>
<td>$40,440</td>
<td>$60,660</td>
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<td>2 persons</td>
<td>$14,910</td>
<td>$20,416</td>
<td>$24,873</td>
<td>$29,330</td>
<td>$33,786</td>
<td>$45,240</td>
<td>$65,690</td>
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<tr>
<td>3 persons</td>
<td>$21,320</td>
<td>$29,096</td>
<td>$34,863</td>
<td>$40,530</td>
<td>$45,206</td>
<td>$56,970</td>
<td>$83,340</td>
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<tr>
<td>4 persons</td>
<td>$22,750</td>
<td>$30,625</td>
<td>$36,495</td>
<td>$42,260</td>
<td>$46,995</td>
<td>$58,870</td>
<td>$88,240</td>
</tr>
<tr>
<td>5 persons</td>
<td>$24,180</td>
<td>$32,150</td>
<td>$38,065</td>
<td>$43,930</td>
<td>$48,795</td>
<td>$60,690</td>
<td>$93,140</td>
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<tr>
<td>6 persons</td>
<td>$25,610</td>
<td>$33,680</td>
<td>$40,035</td>
<td>$45,700</td>
<td>$50,605</td>
<td>$62,520</td>
<td>$97,940</td>
</tr>
</tbody>
</table>

Note: Data for Federal poverty level for all non-filers states and the District of Columbia (D.C.), calculates for the Federal Poverty Level (FPL). Data may vary by state, and additional analyses by the Health Policy Institute of Ohio.

Source: Ohio Department of Medicaid

Figure 2. Ohio Medicaid income eligibility thresholds for MAGI categories, by FPL, 2019

- Ohio Medicaid provides access to healthcare services for about three million low-income Ohioans, including many who cannot access or afford private or employer-sponsored health insurance.
- Medicaid represents a significant portion of government spending in Ohio. Federal reimbursements accounted for approximately 69% of total operating by Ohio Medicaid in state fiscal year 2018.
- To improve health value in Ohio, state policymakers need to balance Medicaid’s critical role in ensuring access to healthcare care with budgetary and administrative challenges.
Covered groups

- Children
- Older adults
- Women who are pregnant
- Adults without dependents
- People with disabilities
Estimated percent of Ohioans enrolled in Medicaid, state fiscal year 2018

Total Ohio population: 11.66 million

26% of Ohioans (3.01 million) enrolled in Medicaid

Sources: Ohio Department of Medicaid and U.S. Census Bureau, American Community Survey
Eligibility

• Income
• Assets, such as stocks, bonds, real estate
• Household size
• Disability status and medical conditions (in some cases)
• Residence (state)
• Citizenship/immigration status
Ohio Medicaid income eligibility thresholds for MAGI-categories, by percent of Federal Poverty Level, 2019

Source: Ohio Department of Medicaid.
Federal poverty level (FPL), by household size, 2019

<table>
<thead>
<tr>
<th></th>
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<tr>
<td>1</td>
<td>$12,490</td>
<td>$17,236</td>
<td>$25,605</td>
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<tr>
<td>2</td>
<td>$16,910</td>
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<td>3</td>
<td>$21,330</td>
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<tr>
<td>4</td>
<td>$25,750</td>
<td>$35,535</td>
<td>$52,788</td>
<td>$54,333</td>
<td>$64,375</td>
<td>$103,000</td>
</tr>
</tbody>
</table>

**Note:** Refers to federal poverty levels for the 48 contiguous states and the District of Columbia (D.C.)

**Source:** Office of the Assistant Secretary for Planning and Evaluation. Additional analysis by the Health Policy Institute of Ohio.
Federal poverty level (FPL), by household size, 2019

**Scenario**
- Four people in household
- Eligibility for children without other insurance (211% FPL)

<table>
<thead>
<tr>
<th></th>
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**Source:** Office of the Assistant Secretary for Planning and Evaluation. Additional analysis by the Health Policy Institute of Ohio.
Federal poverty level (FPL), by household size, 2019

**Scenario**
- Single adult without dependents
- Eligibility for adults without dependents (138% FPL)

<table>
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Eligibility

- Income
- Citizenship/immigration status
- Residence (state)
- Disability status and medical conditions (in some cases)
- Assets, such as stocks, bonds, real estate
Covered Families and Children (CFC)

- Children
- Pregnant women
- Parents
Ohio Medicaid Covered Families and Children enrollment for adults and children, SFY 2018

71% Children (1,188,446)
29% adults (492,933)

Source: Ohio Department of Medicaid. Additional analysis by HPIO.

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Aged, Blind and Disabled (ABD)

- People over age 65
- People living with disabilities
- Medicaid Buy-In for Workers with Disabilities
- People who are eligible for both Medicaid and Medicare

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Enrollment and expenditures by Medicaid eligibility category, state fiscal year 2016

Source: Ohio Department of Medicaid (via Ohio Legislative Service Commission)
Differences between Medicaid and Medicare

**Medicaid**
- Pays for care for Ohioans with low incomes
- Eligibility based on income and other factors
- Primary, acute and long-term care services and supports
- Federal and state funding
- Not funded by payroll deduction

**Medicare**
- Pays for care for nearly all Ohio seniors
- Eligibility based on age or disability status and work history
- Primary and acute care only
- Federal funding
- Funded by payroll deduction
Group VIII enrollment by month, July 2016-August 2019

Note: Enrollment numbers between March 2018 and February 2019 are preliminary and subject to change.
Other Medicaid

- Medicare Premium Assistance Program
- Breast and Cervical Cancer Project
- Alien Emergency Medical Assistance
- Presumptive eligibility
# Ohio Medicaid Covered Services

<table>
<thead>
<tr>
<th>Federally mandated services</th>
<th>Ohio's optional services</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Inpatient hospital</td>
<td>• Ambulance</td>
</tr>
<tr>
<td>• Outpatient hospital</td>
<td>• Chiropractic services</td>
</tr>
<tr>
<td>• Early and Periodic Screening, Diagnostic, and Treatment Services (EPSDT)</td>
<td>• Alcohol and drug screening analysis</td>
</tr>
<tr>
<td>• Nursing facility care</td>
<td>• Intensive outpatient (to treat addiction)</td>
</tr>
<tr>
<td>• Home health</td>
<td>• Methadone administration</td>
</tr>
<tr>
<td>• Physician services</td>
<td>• Medical and surgical dental care</td>
</tr>
<tr>
<td>• Lab and x-ray</td>
<td>• Durable medical equipment and supplies</td>
</tr>
<tr>
<td>• Family planning</td>
<td>• Medical and surgical vision care</td>
</tr>
<tr>
<td>• Nurse midwife</td>
<td>• Individual or group counseling</td>
</tr>
<tr>
<td>• Freestanding birth center services</td>
<td>• Occupational therapy</td>
</tr>
<tr>
<td>• Tobacco cessation counseling for pregnant women</td>
<td>• Physical therapy</td>
</tr>
<tr>
<td>• Rural health clinic services</td>
<td>• Podiatry</td>
</tr>
<tr>
<td>• Federally qualified health center services</td>
<td>• Prescription drugs</td>
</tr>
<tr>
<td>• Transportation to medical care</td>
<td>• Private duty nursing</td>
</tr>
<tr>
<td>• Certified pediatric and family nurse practitioners</td>
<td>• Speech therapy</td>
</tr>
<tr>
<td></td>
<td>• Ambulatory surgical centers</td>
</tr>
</tbody>
</table>

**Note:** For more information and a complete list of Ohio covered services, visit medicaid.ohio.gov

**Source:** Adapted from Ohio Department of Medicaid
Ohio Medicaid managed care enrollment, July 2019

90.2% managed care

9.8% fee for service

Source: Ohio Department of Medicaid, Caseload report
Ohio Medicaid enrollment trend, SFY 2005-2018

Sources: SFY 2005-2011 Ohio Department of Job and Family Services, Public Assistance Monthly Statistics reports; SFY 2012-2018 Ohio Department of Medicaid
Reasons people enroll in Medicaid

• Unemployment and other changes that impact coverage
• Price of individual (non-group) health insurance coverage
• Coverage for long term services and supports (LTSS)

Source: Kaiser Family Foundation analysis of the National Health Interview Survey. 1999-2017
Ohio Medicaid spending, by source, state fiscal year 2019

- **68.3%** federal ($18.3 billion)
- **19.5%** GRF state ($5.2 billion)
- **12.3%** non-GRF ($3.3 billion)

**Source:** Ohio Legislative Service Commission
Ohio Medicaid spending, in billions, state fiscal years 2008 – 2019

Source: Ohio Department of Medicaid (via Ohio Legislative Service Commission)
Ohio Medicaid provides access to healthcare services for about three million low-income Ohioans.

Medicaid represents a significant portion of government spending in Ohio.

State policymakers need to balance Medicaid’s critical role in providing access to health care with budgetary and administrative challenges.
Please type questions in the question box
Budget provisions that impact the Medicaid program

Patrick Beatty
Deputy Director – Chief Policy Officer, The Ohio Department of Medicaid
Ohio Medicaid
Patrick Beatty
Deputy Director

HPIO Update
September 16, 2019
Ohio Medicaid: Who We Serve

• We provide health care coverage for nearly 3 million Ohioans who are served by a network of over 135,000 providers.

• Ohio Medicaid ensures health care access to low-income adults, children, pregnant women, seniors, and individuals with disabilities.
  » Over half of Ohio births are covered by Medicaid
  » More than 1.2 million children are served by Medicaid
  » Approximately 36,000 children in foster care are served by Medicaid
Investing in Recovery

• Collaborate with the RecoveryOhio initiative, the Department of Mental Health and Addiction Services, the Department of Health, and other state and local entities to strengthen access to care and improve outcomes

• 1115 Substance Use Disorder Services Waiver
Sustainability, Quality, and Access

• Procurement of new managed care contracts
• Medicaid expansion work and community engagement requirements
• Modernize Medicaid’s pharmacy program and implement a unified preferred drug list
• Develop a selection process and choose a new single Pharmacy Benefit Manager (PBM) by July 1, 2020
• Program performance, accountability and sustainability
  » Increasing the Managed Care Withhold
  » Updating the Member-Month Reconciliation Process
Investing in Kids

• Healthy Moms & Babies
  » Continued infant mortality grants in 9 counties
  » Developing maternal and infant support program, including home visiting
  » Mom/baby dyad care for moms with SUD and babies with NAS

• Behavioral Health in Schools
  » Hospitals can play a critical role in supporting health care, including BH in schools, particularly in underserved communities

• Support for Child Protection Transformation, Multi-System Youth

• Wellness for Kids through Comprehensive Primary Care (CPC)

• Lead Testing and Hazard Control
Pharmacy Changes in House Bill 166

- Single pharmacy benefit (PBM) manager
- Additional $100 million for high Medicaid volume pharmacies
- Maximizing drug rebates through direct negotiations and increased transparency
- Prohibit specialty pharmacy steering by PBM
- Pilot program for pre-audit processing of pharmacy claims
Increase Pharmacy Transparency

- Unified preferred drug list
- Pass-through model
- Eliminating conflicts of interest
- Compliance auditing of PBMs
- Increased transparency in PBM contracts
- Enhanced data analytics
- Promoting safe and effective use of medications
Behavioral Health Payment Rates

• Services with adjusted Medicaid payment rates effective August 2019:
  » Crisis Services for mental health (MH) and substance use disorders (SUD)
  » Group psychotherapy and group therapeutic behavioral services (TBS) for MH, and group counseling for SUD
  » Evaluation and management services and psychiatric diagnostic evaluations rendered by clinical nurse specialists, certified nurse practitioners, and physician assistants will be increased from 85 percent to 100 percent of the Medicaid maximum rate

• Payment rate updates apply to community BH providers as well as the Outpatient Hospital Behavioral Health (OPHBH) benefit.

• Services added to the BH benefit package effective August 2019:
  » Smoking cessation counseling
  » Pregnancy testing (for providers with CLIA waived test certification)
Medicaid managed care contract procurement process

James Tassie
Deputy Director, Managed Care Procurement,
Ohio Department of Medicaid
Focus on the **INDIVIDUAL** rather than the business of managed care

We want to do better for the people we serve
Medicaid Managed Care Procurement Project Phases

Current Phase

- **RFI #1** Feedback from Individuals & Providers
- **RFI #2** Feedback from Potential Bidders
- **RFA and Award**
- **Implementation, Readiness & Post Implementation**

We will work with individuals & providers in each stage.

- Gather input and feedback from individuals and providers first
- Gather input on capacity to address potential changes, based on feedback from individuals and providers
- Communicate major milestones
- Collaborate to ensure a smooth implementation and understand experience post implementation
We Want to Hear From the Individuals We Serve

We are doing things differently.

✓ Engaging stakeholders early in the process
✓ Listening to individuals and providers first
✓ Providing many ways for stakeholders to share input

IDEAS
We want to hear your ideas and solutions.

PERSPECTIVE
What is your experience with the current managed care program? What works and what doesn’t?

FEEDBACK
What else should we be thinking about?
How Can You Help?
There are various ways you can provide input – and encourage individuals to share their experiences with us

**EMAIL**
Emails may be sent to the Procurement Mailbox at MCProcurement@medicaid.ohio.gov

**MAIL**
Responses and feedback can be sent via physical mail to the address on our website

**ONLINE**
A fillable PDF form is available at medicaid.ohio.gov/procurement

**LISTENING SESSIONS**
We are conducting small group discussions across the state with individuals who receive services from Medicaid managed care

**MEETINGS**
We are meeting with representatives from advocacy organizations, provider associations and other interested groups
HPIO forum

Promoting Healthy Behaviors and Personal Responsibility: Politics, Perceptions and Health

Wednesday Oct. 2 — Columbus

For more information or to register, visit www.hpio.net/events
Questions?
Poll question