Overview of Telemedicine Policy for Ohio

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Public Policy Goals

Knock down government barriers

Promote "value" innovative payment and service models

Address care delivery problems

- **Cost, access, outcome, productivity**

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Some Problems Addressed

- Barriers of time and distance
- Professional shortages
- Disparities in access to care
- Quality of care
- Hospital readmits, ER overuse
- Costs of delivery
- Convenience and patient choice

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Innovative Pay Models

Tweaks

- Value-based purchasing
- Pay for performance

Reforms

- Bundling (services, time)
- Case-mix
- Sharing (risk, savings, gains)
- Salary-based
- Reference pricing, indemnity

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Major Government Roles

- Rendering
- Reimbursement
- Regulation
- Research
- Resources
- Readiness and recovery

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Medicaid Best Practices for Telehealth Uses

- Telemental and Behavioral Health
- Stroke
- Managed Care
- High-Risk Pregnancy
- Rehabilitation
- Patient Monitoring & Home Video
- School-based
- Store-and-forward

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ATA Gaps Report - DRAFT

Parity						
	OH	IN	KY	MI	PA	WV
Private Insurance	**U**	U	A	C	U	U
Medicaid	**U**	B	B	C	C	U
State Employee-based Plan	**U**	U	U	U	U	U

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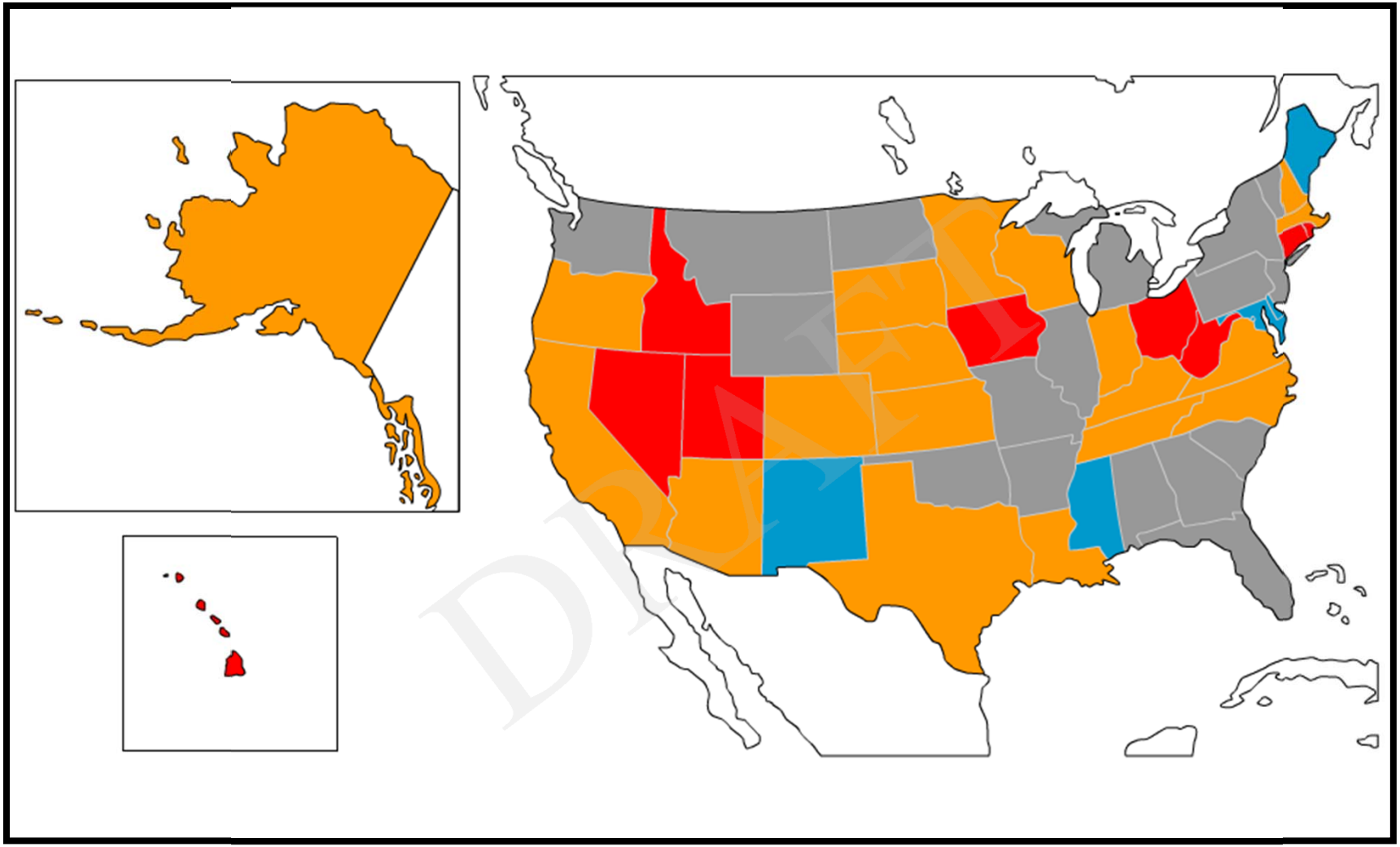
Medicaid – Overall Ratings for Telemedicine Coverage - DRAFT



A

B

C

Unsatisfactory

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ATA Gaps Report – DRAFT

Medicaid Coverage						
	OH	IN	KY	MI	PA	WV
Patient Setting	**U**	A	A	C	A	C
Eligible Technologies	**U**	U	U	U	C	U
Distance/Geography Restrictions	**A**	A	A	A	A	C
Eligible Providers	**U**	C	B	U	U	U
Physician Services	**U**	B	B	B	B	B
Mental/Behavioral	**U**	B	B	B	B	B
Rehabilitation	**B**	U	A	N/A	N/A	U
Home Health	**U**	C	C	U	C	U
Informed Consent	**A**	U	U	A	B	B
Telepresenter	**A**	A	A	A	C	B

ATA Gaps Report -- DRAFT

Innovative Payment/Service						
	OH	IN	KY	MI	PA	WV
Medicaid Managed Care			✔	✔	✔	✔
Health Home	✔					
HCBS Waiver					✔	
Corrections	✔		✔			

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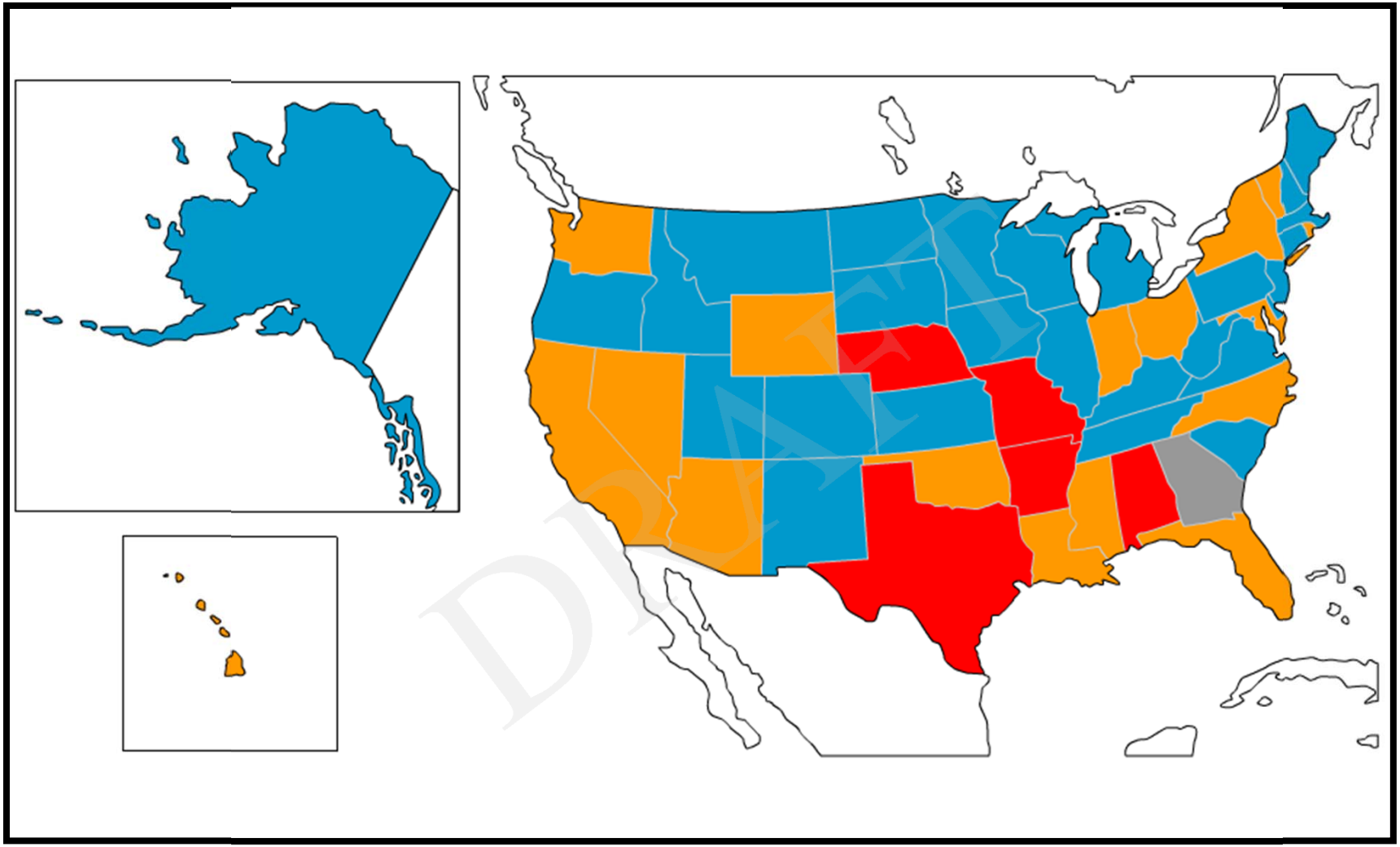
Ratings for Telemedicine Policies Related to Physician-Patient Encounter - DRAFT



A

B

C

Unsatisfactory

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ATA Gaps Report -- DRAFT

Physician Practice Standards & Licensure						
	OH	IN	KY	MI	PA	WV
Physician-Patient Encounter	**B**	B	A	A	A	A
Telepresenter	**A**	A	A	A	A	A
Informed Consent	**A**	U	B	A	A	A
Licensure & Out-of-State Practice	**B**	C	C	U	U	C
Policy/Statement on Internet Prescribing	✔	✔	✔	✔	✔	✔

Medicaid Prospects

Parity – urban, store-and-forward

Managed care flexibility

Focused initiatives

- **Specialty – at-risk pregnancies, autism**
- **Chronic - health homes**
- **Sites – home, school-based**

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Medicare FFS Barriers

- **Limited live video**
  - Only rural counties (20% of beneficiaries)
  - Limited originating sites
  - Limited providers
  - Only specific procedures
- **No store & forward**
- **No remote patient monitoring**

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AmericanTelemed.org
ATAwiki.org

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